

Reseller Application Guidelines

Dear Reseller

Thank you for allowing APD Electronic Systems the opportunity to be your Communications Partner.

Attached you will find our Reseller Application. Please ensure that all sections are completed and signed including banking details, trade references, terms and conditions and surety ship. Complete all forms electronically where possible and print out for signatures.

Both C.O.D and Credit applicants are required to submit copies of the following documentation:

- · CM or CK papers listing registration and directors/members
- IDs of all directors, members, partners or company owners

• A cancelled company Cheque

Each page submitted is to be initialed, except for the terms and conditions page which requires full signatures. Please note the following procedures:

· Approval of a credit facility takes between 24 and 72 hours

• All COD customers will pay for purchases via direct deposits or electronic fund transfers. Should you require a cheque facility, please indicate this on the application

• Direct deposits, EFT's and cheque payments will require clearance prior to the release of goods

We look forward to receiving your application. Upon approval, your account details will be emailed to you.

Should you need any further assistance or information, please contact our Accounts Coordinator.

NB:

Please ensure that the signed original contract is either delivered or posted to our head office within seven (7) working days, for the attention of the 'APD Electronic Systems Accounts Coordinator'.

Yours sincerely